

# MEMBER BENEFITS

## ASK YOURSELF...

- Do you keep up-to-date on all commercial construction industry trends and have a reliable source for definitive answers on important issues?
- Do you have a strong advocate on the state and federal level?
- Are you looking to network and share your knowledge with other industry leaders?

With over 70 years as a full service trade association providing lobbying services, publications, discount programs, and networking, AGC of NH continually works to fulfill its mission and meet the needs of its members. Member-driven committees and partnerships with like-minded coalitions give additional support to the association.

Working directly with state agencies and legislative leaders, AGC of NH is able to make a difference in the industry on a state level. Nationally, the association is part of a network of country-wide chapters that make up the AGC of America, which serves the industry on a national level. The national and state organizations make a powerful combination whose actions reduce regulatory burdens, improve contractors' bottom lines, and make the voice of member firms heard.

**76**  
EDUCATIONAL OPPORTUNITIES

**\$71,116**  
ESTIMATED ROI

**74**  
YEARS IN BUSINESS  
SINCE 1949

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**AGC OF NH**  
GENERAL CONTRACTOR  
MEMBERS WITH  
**1,435**  
YEARS  
INDUSTRY EXPERIENCE



*My company has taken advantage of the AGC Discount Programs; saving me more than the total cost of my membership dues in some years.*

Ryan Audley  
R.S. Audley, Inc.  
AGC of NH President



## LEGISLATIVE INFLUENCE

AGC of NH understands the needs of the industry, and has the ability to voice those needs to agency leaders, political leaders, and other important figureheads. AGC of NH has formed relationships with these leaders, which has placed the Association as the go-to voice of the construction industry, particularly at the State House.

By professionally and effectively representing the interests and concerns of contractors, AGC of NH works to ensure that government fully understands the needs of the construction industry. Additionally, because AGC of NH is driven by its members, it's the members who decide which are most important each year.



*I have testified before the Legislature with AGC and have seen, first-hand, the respect AGC has with Legislators and other business organizations which is so impressive. This has all come about by having a presence at the State House for decades.*

Amy Charbonneau, Continental Paving  
AGC Highway Director

## 2022 LEGISLATION SESSION SNAPSHOT

**71 Bills**  
Acted On Or  
Monitored

**60 Onsite**  
Hearings at  
State House



**AGC**  
NEW HAMPSHIRE  
THE CONSTRUCTION ASSOCIATION



## FOUR CLASSIFICATIONS OF MEMBERSHIP

- General Contractor
- Consultant | Finance | Training
- Subcontractors | Specialty | Suppliers | Equipment Dealers
- Insurance | Legal

**OVER  
100  
MEMBERS**

*Join AGC of NH today and start building a more profitable future for your business.*

### TRAINING & EVENTS

- Annual Meeting
- Golf Tournament
- Flag Training
- In-Person Training
- Virtual Training
- National Conventions
- State Agency Collaboration
- Informational Webinars

### DISCOUNT PROGRAMS

- Verizon Products
- Staples
- Airgas
- OfficeDepot
- Sherwin-Williams
- UniFirst
- Priceline
- Cintas
- Batteries + Bulbs

### PUBLICATIONS

- Construction Connections Bi-Weekly Newsletter
- Plans Room & Low Bids Bi-Weekly Newsletter
- Annual Training Guide
- Legislative Reports
- AGC of America Magazine
- Targeted Industry News
- AGC of NH Annual Report



AGC of NH committees are a crucial part of the Association's lobbying efforts. Member driven, the committees make decisions on which bills to support, oppose, and monitor as well as offer their expertise in topic specific areas. Joining a committee is a great way to expand your membership experience and become active in the Association's legislative actions.

### BUILDING CODES

AGC of New Hampshire was instrumental in getting the state-wide building codes adopted in the early 1990's. To date, AGC is actively working with the legislature to update the codes in 2022.

### HIGHWAY INFRASTRUCTURE

Over the past year, AGC of New Hampshire and its national organization worked tirelessly for the passage of the Federal Infrastructure Act which has raised more money for New Hampshire than any of the past reauthorizations.

### PRIME WETLAND EXPANSION

Over the last four years, the legislature has attempted to expand the definition of prime wetlands, which would make it very difficult for future development in New Hampshire. Each year, the association has opposed the bill to protect the industry from unnecessary regulation.



*Ready to join the leader in NH commercial construction? Scan the QR Code or visit us at [agcnh.org/join](https://agcnh.org/join) Fill out a few details and AGC of NH will reach out to you with the membership application, dues information and to answer any questions you have.*

# TESTIMONIALS



*AGC truly represents the construction industry before the legislature. The association presents over one hundred bills each year for the Board and its members to take a position. The association prides itself in getting input from the membership on an array of issues.*

Ron Ciotti  
Hinkley Allen



*Committees are a strong part of the association. AGC has had a long-standing relationship with state agencies that I believe is unprecedented. I have served on the AGC Joint Highway Specifications Committee with the NH Department of Transportation; discussing specifications that affect my own projects. This cooperation with the state makes our specifications more workable for our industry as the NHDOT listens.*

Michael Ferrari  
Evroks Corporation, AGC Highway Director

*My company has taken advantage of the AGC Discount Programs; saving me more than the total cost of my membership dues in some years.*

Ryan Audley  
R.S. Audley, Inc.  
AGC of NH President



*I have testified before the Legislature with AGC and have seen, first-hand, the respect AGC has with Legislators and other business organizations which is so impressive. This has all come about by having a presence at the State House for decades.*

Amy Charbonneau  
Continental Paving, AGC Highway Director  
Legislative Committee Chair

*Two years ago I recommended the association fix the third party building review process which gave the contractor or developer no say in the scope of the review and the associated cost to the builder. Last year, AGC passed a law allowing the builder or developer to have a say in the process.*

Art Rose  
AW Rose Construction, AGC of NH Ex-Officio

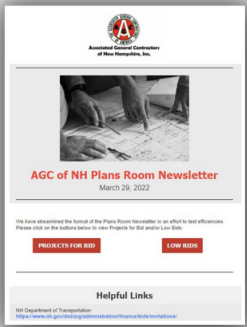


AGC of NH offers members several publications to keep you informed and up-to-date on industry happenings, the latest trends and more. The following is a brief list of publications:



### **CONSTRUCTION CONNECTIONS**

The official publication of the AGC of NH! Member companies can receive a digital subscription of our bi-weekly newsletter. It is a great way to keep your key employees up-to-date with what's going on at the Association, and within the industry. Association actions, legislative updates, event announcements and more are all a part of this publication.



### **PLANS ROOM & LOW BIDS NEWSLETTER**

This bi-weekly newsletter is a digital information source that tells members what projects are happening in and around NH. The newsletter lists what is currently in the Association's Plans Room, projects for bid, and low-bid results. It is the perfect publication for your estimator, project manager, or more, to receive.



### **TRAINING GUIDE**

This publication includes in-person and virtual education and development opportunities available to members of AGC of NH. Training opportunities include Train the Trainer Flagging, BIM Education, Construction Supervision Fundamentals, Lean Construction, Work Zone Safety, and OSHA 10-Hour.



### **AGC OF AMERICA MAGAZINE**

AGC of NH members can receive a bi-monthly printed copy of AGC of America's flagship publication, Constructor Magazine, delivered straight to your office. Constructor offers in-depth coverage and analysis of the construction industry and related topics.

AGC of NH offers several other publications throughout the year, to include special legislative reports and targeted industry news.

# DISCOUNT PROGRAMS



Verizon Connect Reveal provides one software solution to manage your entire fleet of vehicles, drivers, and assets. As the number one provider of choice, Verizon Connect provides a product and customer experience that you won't find anywhere else.



- Increase fleet efficiency and visibility
- Coach drivers to improve safety and maintain compliance
- Improve productivity and reduce expenses

**verizon**<sup>✓</sup>

**Wireless Voice & Data Services for Your Business**

NPP members receive:

- 22% off monthly access fees for eligible members\*
- 35% discount on select accessories
- Special promotions on equipment

Members can sign up for free with NPP and take advantage of deals on Verizon Connect and Verizon Wireless.

**UniFirst**

**Uniforms & Facility Services**

You receive up to 60% OFF rental and lease rates

**priceline**<sup>®</sup>

**Exclusive Discounts on Travel**

Save up to 25% on select hotels

**CINTAS**  
READY FOR THE WORKDAY<sup>™</sup>

**Uniforms, Safety & Facility Services**

You receive up to 65% off Cintas services

**Batteries + Bulbs**

**Batteries, light bulbs & device repair**

Save up to 73% on 200 key items

**odp**  
BUSINESS SOLUTIONS<sup>™</sup>


**Office Supplies & Business Solutions**

Discounted office items you use every day

 **SHERWIN-WILLIAMS.**

**Paints, Stains, Industrial Coatings & Supplies**

Special member pricing at Sherwin-Williams

 **Staples.**

**Office Supplies & Solutions**

Save on supplies and services for your business

**Airgas**  
an Air Liquide company

**Industrial Gas, Safety, Welding & Workwear**

Top-tier pricing on safety supplies and equipment

*\* OFFER AVAILABLE TO NEW REVEAL BUSINESS CUSTOMERS, EXCLUDING FEDERAL, STATE AND LOCAL GOVERNMENT ENTITIES, IN THE US ONLY. OFFER REQUIRES NPP MEMBERSHIP AND MINIMUM 36 MONTH SUBSCRIPTION AND APPLIES ONLY TO [REVEAL GPS FLEET TRACKING, CAMERAS AND POWER AND NON-POWERED ASSET TRACKING]. ACTIVATION MAY BE SUBJECT TO CREDIT REVIEW AND MAY REQUIRE A DEPOSIT. PROMOTION CANNOT BE COMBINED WITH OTHER OFFERS. EARLY TERMINATION FEE AND OTHER TAXES, FEES AND TERMS MAY APPLY. IN THE EVENT OF A CONFLICT BETWEEN THE TERMS OF THIS PROMOTION AND THE TERMS IN THE CUSTOMER'S CONTRACT, INCLUDING BUT NOT LIMITED TO TERMS REGARDING MINIMUM PURCHASE OBLIGATIONS, THE TERMS IN THE CUSTOMER'S CONTRACT GOVERN. OFFER VALID WHILE SUPPLIES LAST. © 2022 VERIZON.*

*NPP DOES NOT GUARANTEE SUPPLIER OFFERS OR THEIR WEBSITE PERFORMANCE. SUPPLIERS ARE SOLELY RESPONSIBLE FOR ALL SUPPLIER PRODUCTS AND SERVICES OFFERED THROUGH NPP. OFFERS MAY BE SUSPENDED OR TERMINATED AT ANY TIME AND MAY BE SUBJECT TO PRODUCT RESTRICTIONS, EXCLUSIONS AND ELIGIBILITY REQUIREMENTS.*

**SIGN UP AT [HTTPS://MYNPP.COM/ASSOCIATION/NEW-HAMPSHIRE-AGC/](https://mynpp.com/association/new-hampshire-agc/)**

# DISCOUNT PROGRAMS



As a member of Associated General Contractors of New Hampshire, you also benefit from AGC of America's Membership Discount Programs which provides members access to high-quality services, cutting-edge technology and top-of-the-line products.

A central graphic of a red toolbox filled with various tools like a hammer, wrench, saw, and pliers. The toolbox has the AGC logo on it. Surrounding the toolbox are logos for various partner companies: PROCORE, BatteriesPlus+, Budget, enterprise FLEET MANAGEMENT, CrisisDriver, AUTODESK Construction Cloud, gm FLEET, THE HOME DEPOT Pro, CINTAS, ConsensusDocs, Heartland, Milwaukee, DELL Technologies, FedEx, AVIS, bp, AMOCO, MICHELIN, CLC LODGING, ARCORO, CLICKSAFETY, COMPATICA, and odp BUSINESS SOLUTIONS. Below the toolbox, the text reads: "Add AGC Member Discount Programs To Your Toolbox!"

**Add AGC Member Discount Programs  
To Your Toolbox!**

## **AGC Members Saved Over 18 Million Dollars Last Year Using AGC Member Discount Programs**

From discounts on vehicles to office supplies to cloud-based construction management solutions, AGC has partnered with some of the best to give you the most for your money and improve your daily business operations.

When it comes to your company's bottom-line, your membership in AGC pays dividends. These value added discounts will give you the competitive advantage over your competition.

# COMMITTEES



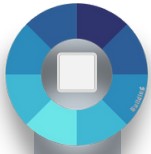
# AGC

NEW HAMPSHIRE

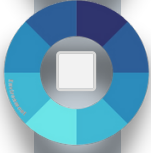
THE CONSTRUCTION ASSOCIATION

AGC of NH committees are the foundation for the Association's policies and activities. If you've been looking for a way to get involved, this is your opportunity! Sign up for a committee today and start making a difference!

**Please check off the boxes below to indicate which committees you are interested in and complete the form below.**



The **Building Committee** is comprised mainly of the Association's building GC members, as well as industry affiliates and subcontractors. Their focus is on legislation that will affect vertical construction in NH including, but not limited to, building code revisions, energy efficiency, public works requirements, construction methods, and contract documents. They also meet with agency leaders and potential owners on current issues.



The **Environment Committee** works on environmental laws, rules, and regulations that affect the commercial construction industry. It is a mix of highway contractors, aggregate suppliers, environmental consultants, and legal consultants. In addition to working on legislation, they also work closely with DES on rule changes.



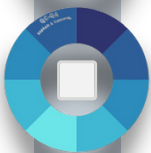
The **Legislative Committee** is the first stop in the Association's legislative process. Committee members review all bills that may have an impact on the construction industry, and recommend the appropriate action for AGC to take.



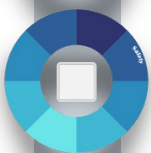
The **Highway Committee** was formed in 2012 in response to the growing highway issues such as funding, construction methods, new technology and more. Highway general contractors and subcontractors participate on this committee.



The **Highway Specification Committee** works directly with the New Hampshire Department of Transportation to review specification changes. Highway general contractors and suppliers participate on this committee.



The **Asphalt and Concrete Committees** (QC-QA) work in partnership between AGC of NH and the Department of Transportation. The committee reviews asphalt paving and concrete quality assurance specifications.



The **Safety Committee** continually searches for new ways to enhance safety in the work place. Through a variety of roundtable discussions and forums, the group will be dedicated to monitoring local, state and federal legislation and regulations.



The **Human Resources Committee** focuses on issues such as workers' compensation, health insurance, employer/employee rights, and more are becoming a more important part of any business. This committee works on legislation that will affect the employee/employer relationship of a business. Several of the Association's GC members, suppliers, and industry affiliates have representation on this committee.

Duplicate this form for multiple participants.  
Email to [info@agcnh.org](mailto:info@agcnh.org) or mail to AGC of NH, 48 Grandview Road, Bow, NH 03304.

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

- Those currently serving on a committee must notify AGC of NH if they wish to continue serving in 2023.
- Committee appointments, and chairman selections, are made by the incoming president. Members will be notified of their appointment.

# RETURN ON INVESTMENT



Member Benefit	Calculation	Value
AGC NH Bi-Weekly Newsletter and Plans Room Newsletter	52 total newsletters @ \$10.00	\$520.00
AGC NH Directory and Directory Listing	Digital and Print Publications	279.00
Use of AGC NH Logo on Website and Company Materials	Price for similar product	500.00
Verizon Discount of 22% per plan per year	Annual savings on four \$30 per month plans	317.00
Advocacy at Federal, State, County & City Governments	\$500 per month	6,000.00
Access to State Legislature, U.S. Senators, U.S. Representatives, and AGC NH/AGC of America lobbyists	Price for similar service	60,000.00
Legislative Reports	Price for similar product	500.00
Education Seminars (per employee)	Price for similar service	1,000.00
General Access to Association Staff		500.00
Safety Awards		500.00
Networking		1,000.00

**Total Dollar Savings & Value \$71,116**

*98% of dues payments are tax deductible.*

Well beyond the calculable value of business savings, services, and products, Associated General Contractors of New Hampshire members gain incalculable benefits as well. AGC NH members:

- **Gain** opportunities to be an industry leader as a member and officer of the AGC NH Board of Directors, committees and attend national events and influence association decisions at the highest level.
- **Gain** brand strength with the AGC NH logo that is known and trusted statewide.
- **Gain** access to business development opportunities through sponsorship or advertising in association publications.
- **Gain** lobbying support for industry related issues at all levels of government.



# MEMBERSHIP INTEREST FORM



**AGC**  
NEW HAMPSHIRE  
THE CONSTRUCTION ASSOCIATION

Thank you for your interest in joining Associated General Contractors of NH. Please take a moment to provide a few details about your organization.

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City | State | Zip: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Company Website: \_\_\_\_\_

Company Services: \_\_\_\_\_

Social Media link: FaceBook \_\_\_\_\_ Twitter \_\_\_\_\_

Please select a company classification based on last year's sales volume:

- |  |                             |                                     |                              |
|--|-----------------------------|-------------------------------------|------------------------------|
| <b>General Contractor:</b>                                     | <input type="radio"/> <\$3M | <input type="radio"/> \$3M to \$25M | <input type="radio"/> >\$25M |
| <b>Subcontractors   Specialty   Suppliers   Equip Dealers:</b> | <input type="radio"/> <\$5M | <input type="radio"/> \$5M to \$10M | <input type="radio"/> >\$10M |
| <b>Consultants   Finance   Training   Etc:</b>                 | <input type="radio"/> <\$2M | <input type="radio"/> >\$2M         |                              |
| <b>Insurance   Legal:</b>                                      | <input type="radio"/> ALL   |                                     |                              |

Questions/Comments: \_\_\_\_\_

There are three ways you can return the completed information:

- **Mail to:** AGC of NH, 48 Grandview Road, Bow, NH 03304
- **Email to:** [info@agcnh.org](mailto:info@agcnh.org)
- **Complete online:** <https://bit.ly/3IkY3Ln>

If you have any questions, please reach out to us at 603.225.2701.